

Walmart Personal Shopper Job Description

- Identifying the specifications and needs of clients and locating products that meet the requirements
- Liaising with customers to determine their specific needs, ultimate goals, budgets, and interests to find the appropriate items that best suit their needs
- Meeting and exceeding sales and new account goals and objectives
- Interacting with customers to know/determine what they are looking for, providing advice and knowledge of the best products to purchase, processing purchase, and helping with exchanges or returns
- Helping a client to make an exchange or replace a product with something more suitable when the client is dissatisfied with the item he/she received
- Knowing and understanding the information about a product or merchandise, as well as the features and benefits of the products
- Growing and maintaining client base by paying attention to strategic selling techniques, as well as interacting proactively with existing and potential customers
- Building and ensuring customer relationships and loyalty by interacting personally with them and maintaining client files.