

# Target Fulfillment Expert Job Description

---

- Supporting the sales team with any issues or queries they may have regarding their targets
- Providing feedback to the sales team on how they are performing against their targets
- Ensuring that the sales teams understand where they stand against their individual targets
- Monitoring the performance of the sales team against their targets
- Communicating with other departments if required (e.g. finance)
- Reporting to the senior manager/director of sales
- Working closely with the sales team to ensure that they meet their target numbers
- Helping them identify areas for improvement in order to achieve more sales
- Helping them understand where they stand against each of their targets
- Assisting them with any technical problems they encounter
- Making sure that they understand what the problem is and how it can be resolved
- Keeping track of their progress towards meeting their targets
- Being a role model for the sales team
- Acting as a sounding board for ideas from the sales team.