

Costco Sales Associate Job Description

- Greeting, welcoming, and directing customers to merchandise wherever it may be in the store
- Explaining to the customers the best products to satisfy their needs and also introducing promotions and opportunities to them
- Showcasing and maintaining an orderly appearance throughout the sales floor
- Explicitly explaining the functions and benefits of products and method of preparation, and how they can be used to achieve the best results possible
- Introducing and promoting special offers, sales, and awareness of store loyalty program
- Confirming and processing orders, and providing solutions to return issues
- Demonstrating knowledge of products in the store to customers to help them make decisions faster
- Recommending related products to further increase customers' options and enrich the customers' shopping experience
- Operating cash registers and POS machines; managing financial transactions and balancing drawers
- Keeping an eye on inventory levels and restocking shelves as at when needed
- Contributing to the team's daily aspirations and goals.